

ABR® Course Career Path

This diagram created by the Real Estate Buyer's Agent Council (REBAC) demonstrates the course career path to achieve your ABR® designation.

You must take the ABR® designation course plus one of the electives and complete five closed transactions in which you acted solely as a buyer representative.

The electives highlighted in yellow also can be used towards other designations.

For more information on the courses listed, please visit www.coursecalendar.com



ABR® Designation Course

ABRMSM Designation Course

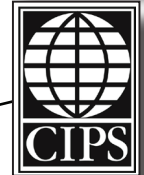


Real Estate Professional Assistant Course (REPA)



Elective Courses for ABR®

- E-Pro®
- Successful Buyer Representation in Relocation
- Land 101: Fundamentals of Land Brokerage
- Innovative Marketing Techniques for Buyer's Representatives
- Successful Buyer Representation in New-Home Sales
- International Real Estate for Local Markets
- Seniors Real Estate Specialist (SRES®) Designation Course
- e-Buyer
- Resort and Second-Home Markets
- Foreclosure: Prevention and Opportunities for Buyer-Clients
- Creating Wealth through Residential Real Estate Investment
- Effective Negotiating for Real Estate Professionals
- Harnessing the Power: Skills Based Management
- Introduction to Real Estate Auction
- NAR's Green Designation Core Course



430 N Michigan Ave.
Chicago, IL 60611
800-648-6224